

# FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

JUNE 30, 2023 AND 2022

JMM & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

# TABLE OF CONTENTS

# JUNE 30, 2023 AND 2022

	Page
Independent Auditor's Report	1 - 3
Financial Statements:	
Statements of Financial Position	4 - 5
Statement of Activities - 2023	6
Statement of Activities - 2022	7
Statement of Functional Expenses - 2023	8 - 9
Statement of Functional Expenses - 2022	10 - 11
Statements of Cash Flows	12
Notes to Financial Statements	13 - 27
Supplementary Information:	
Schedule of Fiscal Agent Activity	28



#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of United Way of Addison County, Inc. Middlebury, Vermont

#### Opinion

We have audited the accompanying financial statements of United Way of Addison County, Inc. (a nonprofit organization) which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Addison County, Inc. as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Addison County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Emphasis of Matter**

As discussed in Note 1 to the financial statements, the Organization has adopted the provisions of Accounting Standards Update No. 2016-02, *Leases*, (Topic 842). Our opinion is not modified with respect to this matter.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Responsibilities of Management for the Financial Statements (continued)**

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Addison County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

• Exercise professional judgment and maintain professional skepticism throughout the audit.

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Addison County, Inc.'s internal control. Accordingly, no such opinion is expressed.

• Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

• Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Addison County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Report on Supplementary Information**

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Fiscal Agent Activity on page 29 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is stated fairly in all material aspects in relation to the financial statements as a whole.

nm & associates

April 9, 2024

# STATEMENTS OF FINANCIAL POSITION

# JUNE 30, 2023 AND 2022

# ASSETS

		2023		2022
	¢	405 700	۴	000 000
Cash - operating Cash - fiscal agent funds	\$	185,792 38,200	\$	238,002 25,642
Cash - liscal agent funds Campaign pledges receivable, net of allowance		56,200 66,704		23,042 57,449
Grants receivable		92,321		35,939
Accounts receivable		191		224
Prepaid expenses		6,990		5,510
TOTAL CURRENT ASSETS		390,198		362,766
PROPERTY AND EQUIPMENT				
Leasehold improvements		18,326		18,326
Office equipment and furniture		25,106		18,191
		43,432		36,517
Less accumulated depreciation		(21,911)		(14,813)
TOTAL PROPERTY AND EQUIPMENT		21,521		21,704
OTHER ASSETS				
Investments		1,563,137		1,450,344
Beneficial interest in assets held by others		174,933		169,570
Beneficial interest - fiscal agent funds		53,350		49,094
Pledges receivable - other, net of discount		107,742		-
Right-of-use asset, net of accumulated amortization		300,713		-
TOTAL OTHER ASSETS		2,199,875		1,669,008
TOTAL ASSETS	\$	2,611,594	\$	2,053,478

# LIABILITIES AND NET ASSETS

		2023		2022
	۴	00 404	¢	
Accounts payable and accrued expenses Accrued payroll and related costs	\$	20,131 29,128	\$	4,414 23,422
Deferred revenue		3,000		1,500
Designated donations payable		40,717		43,252
Current portion of lease liability		38,000		-
TOTAL CURRENT LIABILITIES		130,976		72,588
LONG-TERM LIABILITIES Fiscal agent funds Annuity payable Lease liability, net of current portion		91,550 1,397 262,713		74,736 2,171 -
TOTAL LONG-TERM LIABILITIES		355,660		76,907
TOTAL LIABILITIES		486,636		149,495
NET ASSETS				
Net assets without donor restrictions:				
Undesignated		(347,970)		(165,270)
Board-designated		1,111,817		855,829
Total net assets without donor restrictions		763,847		690,559
Net assets with donor restrictions:				
Restricted by time or purpose		778,462		776,430
Restricted in perpetuity		582,649		436,994
Total net assets with donor restrictions		1,361,111		1,213,424
TOTAL NET ASSETS		2,124,958		1,903,983
TOTAL LIABILITIES AND NET ASSETS	\$	2,611,594	\$	2,053,478

# **STATEMENT OF ACTIVITIES - 2023**

# FOR THE YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR 2022)

	V	et Assets Without Donor strictions	et Assets With Donor strictions	 Total 2023	Total 2022
SUPPORT AND REVENUE					
Gross campaign results - prior:	\$	-	\$ -	\$ -	\$ -
Released from restriction		624,266	 (624,266)	 -	 -
		624,266	 (624,266)	 -	 -
Gross campaign results - current:		-	730,251	730,251	828,907
Donor designations - partners and others		-	(46,548)	(46,548)	(154,395)
Amounts from other United Ways		-	(10,135)	(10,135)	(6,605)
Amounts raised from events		-	(12,318)	(12,318)	(9,040)
Provision for uncollectible pledges		-	(21,908)	(21,908)	(34,601)
rieneien fer anoeneenere preugee			 639,342	 639,342	 624,266
Net campaign results		624,266	 15,076	 639,342	 624,266
Event revenue		13,418	-	13,418	9,990
Contributions designated UWAC		32,908	140,292	173,200	117,201
Grants		850,032	-	850,032	744,367
In-kind contributions		6,426	-	6,426	10,940
Recovery of prior year write-offs		20,220	-	20,220	14,283
Program revenue		9,368	-	9,368	12,077
Investment income (loss)		97,198	12,308	109,506	(116,389)
Change in beneficial interest		_	14,588	14,588	(26,690)
Other income		11,291	_	11,291	4,899
Subtotal - support and revenue		1,665,127	 182,264	 1,847,391	 1,394,944
Net assets released from restrictions programs		34,577	 (34,577)	 -	 -
TOTAL SUPPORT AND REVENUE		1,699,704	 147,687	 1,847,391	 1,394,944
EXPENSES					
Program services:					
Funding & agency relations		323,037	-	323,037	18,889
Organizational development		375,008	-	375,008	375,790
Community leadership & initiatives		577,364	-	577,364	488,455
Volunteer programs		59,103	-	59,103	57,552
Total program services		1,334,512	-	1,334,512	 940,686
Support services:					
General and administrative		159,950	-	159,950	147,140
Fundraising		131,954	-	131,954	123,848
Total support services		291,904	 -	291,904	 270,988
TOTAL EXPENSES		1,626,416	-	1,626,416	 1,211,674
TOTAL CHANGE IN NET ASSETS		73,288	 147,687	 220,975	 183,270
BEGINNING NET ASSETS		690,559	 1,213,424	 1,903,983	 1,720,713
ENDING NET ASSETS	\$	763,847	\$ 1,361,111	\$ 2,124,958	\$ 1,903,983

# **STATEMENT OF ACTIVITIES - 2022**

# FOR THE YEAR ENDED JUNE 30, 2022

SUPPORT AND REVENUE           Gross campaign results - current:         567,132         (567,132)         -           Gross campaign results - current:         -         828,907         828,907           Donor designations - partners and others         -         (154,395)         (154,395)           Amounts from other United Ways         -         (6,605)         (6,605)           Amounts from other United Ways         -         (9,040)         (9,040)           Provision for uncollectible pledges         -         (34,601)         (34,601)           Net campaign results         567,132         57,134         624,266           Event revenue         9,990         -         9,990           Contributions designated UWAC         17,401         998,00         117,201           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         12,077         12,077         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)           Change in beneficial interest         -         (26,690)         (26,690)           Other income         4,899         -         4,899         -           Subtotal - support and revenue         1,324,964 <t< th=""><th></th><th>V</th><th>et Assets Vithout Donor strictions</th><th></th><th>et Assets With Donor estrictions</th><th> Total 2022</th></t<>		V	et Assets Vithout Donor strictions		et Assets With Donor estrictions	 Total 2022
Released from restriction         567.132 (567.132)         (567.132) (567.132)         - - - -           Gross campaign results - current:         -         828,907         828,907           Donor designations - partners and others         -         (154,395)         (154,395)           Amounts from other United Ways         -         (6,605)         (6,605)           Amounts raised from events         -         (9,040)         (9,040)           Provision for uncollectible pledges         -         (34,601)         (34,601)           Orta campaign results         567,132         57,134         624,266           Event revenue         9,990         -         9,990           Contributions designated UWAC         17,401         99,800         117,201           Grants         744,367         -         744,367           In-kind contributions         10,940         -         10,940           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)           Change in beneficial interest         -         -         (26,680)         (26,680)         1.394,944						
567,132         (567,132)         -           Gross campaign results - current:         -         828,907         828,907         828,907           Donor designations - partners and others         -         (154,395)         (154,395)         (154,395)           Amounts raised from events         -         (9,040)         (9,040)         (9,040)           Provision for uncollectible pledges         -         (34,601)         (34,601)         -           Net campaign results         567,132         57,134         624,266         -         9,990           Contributions designated UWAC         17,401         99,800         117,201         -         10,940           Recovery of prior year write-offs         14,283         -         14,283         -         14,283           Program revenue         12,077         -         12,077         -         12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)         -         4,889         -         4,889           Change in beneficial interest         -         (26,690)         (26,690)         (26,690)         (26,690)         (26,690)         (26,690)         (26,690)         (26,690)         -         4,889		\$	-	\$	-	\$ -
Gross campaign results - current:         -         828,907         828,907           Donor designations - partners and others         -         (154,395)         (154,395)           Amounts from other United Ways         -         (6,605)         (6,605)           Amounts raised from events         -         (9,040)         (9,040)           Provision for uncollectible pledges         -         (34,601)         (34,601)           Net campaign results         567,132         57,134         624,266           Event revenue         9,990         -         9,990           Contributions designated UWAC         17,401         99,800         117,201           Grants         10,940         -         10,940         10,940           In-kind contributions         10,940         -         10,940         10,940           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (16,690)           Other income         -         (26,690)         1,394,944           Net assets released from restrictions programs         34,311         (34,311)         -	Released from restriction				<u> </u>	 -
Donor designations - partners and others         -         (154,395)         (154,395)           Amounts from other United Ways         -         (6,605)         (6,605)           Amounts from other United Ways         -         (6,605)         (6,605)           Provision for uncollectible pledges         -         (34,601)         (34,601)           Provision for uncollectible pledges         -         (34,601)         (34,601)           Net campaign results         567,132         57,134         624,266           Event revenue         9,990         -         9,990           Contributions designated UWAC         17,401         99,800         117,201           Grants         744,367         -         744,367           In-kind contributions         10,940         -         10,940           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         (10,940         -         10,940           Investment (loss)         (90,436)         (25,953)         (116,389)           Change in beneficial interest         -         (26,690)         (26,690)           Other income         4,899         -         4,889           Subtotal - support and revenue         1,32			567,132		(567,132)	 -
Donor designations - partners and others         -         (154,395)         (154,395)           Amounts from other United Ways         -         (6,605)         (6,605)           Amounts from other United Ways         -         (34,601)         (34,601)           Provision for uncollectible pledges         -         (34,601)         (34,601)           Net campaign results         567,132         57,134         624,266           Event revenue         9,990         -         9,990           Contributions designated UWAC         17,401         99,800         117,201           Grants         744,367         -         744,367           In-kind contributions         10,940         -         10,940           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         (12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)           Change in beneficial interest         -         (26,690)         (26,690)           Other income         4,899         -         4,889           Subtotal - support and revenue         1,324,964         69,980         1,394,944           EXPENSES         -         134	Gross campaign results - current:		-		828,907	828,907
Amounts from other United Ways       -       (6,605)       (6,605)         Amounts raised from events       -       (9,040)       (9,040)         Provision for uncollectible pledges       -       (34,601)       (34,601)         Net campaign results       567,132       57,134       624,266         Event revenue       9,990       -       9,990         Contributions designated UWAC       17,401       99,800       117,201         Grants       744,367       -       744,367         In-kind contributions       10,940       -       10,940         Recovery of prior year write-offs       14,283       -       14,283         Program revenue       12,077       -       12,077         Investment (loss)       (90,436)       (25,953)       (116,389)         Change in beneficial interest       -       (26,600)       (26,680)         Other income       4,899       -       4,899       -         Subtotal - support and revenue       1,320,653       104,291       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,980       1,394,944         EXPENSES			-		(154,395)	(154,395)
Amounts raised from events       -       (9,040)       (9,040)         Provision for uncollectible pledges       -       (34,601)       (34,601)         Net campaign results       567,132       57,134       624,266         Event revenue       9,990       -       9,990         Contributions designated UWAC       17,401       99,800       117,201         Grants       744,367       -       744,367         In-kind contributions       10,940       -       10,940         Recovery of prior year write-offs       14,283       -       14,283         Program revenue       12,077       -       12,077         Investment (loss)       (90,436)       (25,953)       (116,389)         Change in beneficial interest       -       (26,690)       (26,690)         Other income       4,899       -       4,899         Subtotal - support and revenue       1,324,964       69,960       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,960       1,394,944         EXPENSES       Program services:       940,686       -       940,686       -         Suppo			-		. ,	. ,
Provision for uncollectible pledges         -         (34,601)         (34,601)           Net campaign results         567,132         57,134         624,266           Event revenue         9,990         -         9,990           Contributions designated UWAC         17,401         99,800         117,201           Grants         744,367         -         744,367           In-kind contributions         10,940         -         10,940           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)           Charge in beneficial interest         -         (4,899         -         4,899           Subtotal - support and revenue         1,290,653         104,291         1,394,944           Net assets released from restrictions programs         34,311         (34,311)         -           TOTAL SUPPORT AND REVENUE         1,324,964         69,980         1,394,944           EXPENSES         Funding & agency relations         18,889         -         18,889           Organizational development         375,790         -         375,790         -			-		. ,	. ,
			-		. ,	. ,
Net campaign results         567,132         57,134         624,266           Event revenue         9,990         -         9,990         -         9,990           Contributions designated UWAC         17,401         99,800         117,201         Grants         744,367         -         744,367           In-kind contributions         10,940         -         10,940         -         10,940           Recovery of prior year write-offs         14,283         -         14,283         -         14,283           Program revenue         12,077         -         12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)         -         4,899           Subtotal - support and revenue         1,206,653         104,291         1,394,944         -         -           Net assets released from restrictions programs         34,311         (34,311)         -         -         -         -         -         1394,944         -           Net assets released from restrictions programs         375,790         1375,790         -         375,790         -         375,790         -         375,790         -         375,52         -         57,552         -         57,552 <td>1 3</td> <td></td> <td>_</td> <td></td> <td><u> </u></td> <td> <u> </u></td>	1 3		_		<u> </u>	 <u> </u>
Contributions designated UWAC         17,401         99,800         117,201           Grants         744,367         -         744,367           In-kind contributions         10,940         -         10,940           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)           Change in beneficial interest         -         (26,690)         (26,690)           Other income         4,899         -         4,899           Subtotal - support and revenue         1,290,653         104,291         1,394,944           Net assets released from restrictions programs         34,311         (34,311)         -           TOTAL SUPPORT AND REVENUE         1,324,964         69,980         1,394,944           EXPENSES         Program services:         -         48,859         -         18,889           Organizational development         375,790         -         375,790         -         375,790           Community leadership & initiatives         488,455         -         488,455         -         488,455           Volunteer program services: <t< td=""><td>Net campaign results</td><td></td><td>567,132</td><td></td><td></td><td></td></t<>	Net campaign results		567,132			
Grants       744,367       -       744,367         In-kind contributions       10,940       -       10,940         Recovery of prior year write-offs       14,283       -       14,283         Program revenue       12,077       -       12,077         Investment (loss)       (90,436)       (25,953)       (116,389)         Change in beneficial interest       -       (26,690)       (26,690)         Other income       4,899       -       4,899         Subtotal - support and revenue       1,290,653       104,291       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,980       1,394,944         EXPENSES       Program services:       -       488,95       -       48,899         Organizational development       375,790       -       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455       488,455       488,455         Volunter programs       57,552       -       57,552       -       57,552       -       57,552         Total program services:       940,686       -       940,686	Event revenue		9,990		-	9,990
Grants       744,367       -       744,367         In-kind contributions       10,940       -       10,940         Recovery of prior year write-offs       14,283       -       14,283         Program revenue       12,077       -       12,077         Investment (loss)       (90,436)       (25,953)       (116,389)         Change in beneficial interest       -       (26,690)       (26,690)         Other income       4,899       -       4,899         Subtotal - support and revenue       1,290,653       104,291       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,980       1,394,944         EXPENSES       Program services:       -       488,95       -       48,899         Organizational development       375,790       -       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455       488,455       488,455         Volunter programs       57,552       -       57,552       -       57,552       -       57,552         Total program services:       940,686       -       940,686	Contributions designated UWAC		17,401		99,800	117,201
In-kind contributions         10,940         -         10,940           Recovery of prior year write-offs         14,283         -         14,283           Program revenue         12,077         -         12,077           Investment (loss)         (90,436)         (25,953)         (116,389)           Change in beneficial interest         -         (26,690)         (26,690)           Other income         4,899         -         4,899           Subtotal - support and revenue         1,290,653         104,291         1,394,944           Net assets released from restrictions programs         34,311         (34,311)         -           TOTAL SUPPORT AND REVENUE         1,324,964         69,980         1,394,944           EXPENSES         Program services:         -         18,889         -         18,889           Program services:         -         375,790         -         375,790           Community leadership & initiatives         488,455         -         488,455           Volunteer programs         57,552         -         57,552           Total program services:         -         147,140         -         147,140           General and administrative         147,140         -         147,140	-		744,367		-	744,367
Recovery of prior year write-offs       14,283       -       14,283         Program revenue       12,077       -       12,077         Investment (loss)       (90,436)       (25,953)       (116,389)         Change in beneficial interest       -       (26,690)       (26,690)         Other income       4,899       -       4,899         Subtotal - support and revenue       1,290,653       104,291       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,980       1,394,944         EXPENSES       1       -       18,889       -       18,889         Organizational development       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455         Volunteer programs       57,552       -       57,552         Total program services:       940,686       -       940,686         Support services:       -       147,140       -       147,140         Fundraising       123,848       -       123,848       -       123,848         Total support services       270,988       -       270,988	In-kind contributions				-	
Program revenue       12,077       -       12,077         Investment (loss)       (90,436)       (25,953)       (116,389)         Change in beneficial interest       -       (26,690)       (26,690)         Other income       4,899       -       4,899         Subtotal - support and revenue       1,290,653       104,291       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,980       1,394,944         EXPENSES       Program services:       -       18,889       -       18,889         Organizational development       375,790       -       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455       -       488,455         Volunteer programs       57,552       -       57,552       -       57,552         Total program services:       -       147,140       -       147,140         Support services:       -       123,848       -       123,848         Total support services       270,988       -       270,988         Total support services       270,988       -       1,211,674	Recovery of prior year write-offs		,		-	
Investment (loss)       (90,436)       (25,953)       (116,389)         Change in beneficial interest       -       (26,690)       (26,690)         Other income       4,899       -       4,899         Subtotal - support and revenue       1,290,653       104,291       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,980       1,394,944         EXPENSES       1,324,964       69,980       1,394,944         EXPENSES       Funding & agency relations       18,889       -       18,889         Organizational development       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455         Volunteer programs       57,552       -       57,552         Total program services:       940,686       -       940,686         Support services:       -       147,140       -       147,140         Fundraising       123,848       -       2270,988       -       270,988         Total support services       270,988       -       270,988       -       1,211,674         Total support services       1,211,6					-	,
Change in beneficial interest       -       (26,690)       (26,690)         Other income       4,899       -       4,899         Subtotal - support and revenue       1,290,653       104,291       1,394,944         Net assets released from restrictions programs       34,311       (34,311)       -         TOTAL SUPPORT AND REVENUE       1,324,964       69,980       1,394,944         EXPENSES       1,324,964       69,980       1,394,944         EXPENSES       Funding & agency relations       18,889       -       18,889         Organizational development       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455         Volunteer programs       57,552       -       57,552         Total program services:       940,686       -       940,686         Support services:       940,686       -       270,988         General and administrative       147,140       -       147,140         Fundraising       123,848       -       2270,988         Total support services       270,988       -       270,988         Total support services       1,211,674       -       1,211,674         Total Support service	-				(25,953)	
Other income         4,899         -         4,899           Subtotal - support and revenue         1,290,653         104,291         1,394,944           Net assets released from restrictions programs         34,311         (34,311)         -           TOTAL SUPPORT AND REVENUE         1,324,964         69,980         1,394,944           EXPENSES         1,324,964         69,980         1,394,944           Funding & agency relations         18,889         -         18,889           Organizational development         375,790         -         375,790           Community leadership & initiatives         488,455         -         488,455           Volunteer programs         57,552         -         57,552           Total program services         940,686         -         940,686           Support services:         -         147,140         -         147,140           Fundraising         123,848         -         123,848         -         270,988           TOTAL EXPENSES         1,211,674         -         1,211,674         -         1,211,674           TOTAL CHANGE IN NET ASSETS         \$ 113,290         \$ 69,980         \$ 183,270         \$ 113,290         \$ 69,980         \$ 183,270			-		. ,	. ,
Subtotal - support and revenue         1,290,653         104,291         1,394,944           Net assets released from restrictions programs         34,311         (34,311)         -           TOTAL SUPPORT AND REVENUE         1,324,964         69,980         1,394,944           EXPENSES         1,324,964         69,980         1,394,944           Funding & agency relations         18,889         -         18,889           Organizational development         375,790         -         375,790           Community leadership & initiatives         488,455         -         488,455           Volunteer programs         57,552         -         57,552           Total program services:         940,686         -         940,686           Support services:         147,140         -         147,140           Fundraising         123,848         -         123,848           Total support services         270,988         -         270,988           TOTAL EXPENSES         1,211,674         -         1,211,674           TOTAL CHANGE IN NET ASSETS         \$ 113,290         \$ 69,980         \$ 183,270           BEGINNING NET ASSETS         577,269         1,143,444         1,720,713	5		4,899		-	. ,
Net assets released from restrictions programs         34,311         (34,311)         -           TOTAL SUPPORT AND REVENUE         1,324,964         69,980         1,394,944           EXPENSES         Funding & agency relations         18,889         -         18,889           Organizational development         375,790         -         375,790           Community leadership & initiatives         488,455         -         488,455           Volunteer programs         57,552         -         57,552           Total program services         940,686         -         940,686           Support services:         147,140         -         147,140           Fundraising         123,848         -         123,848           Total support services         270,988         -         270,988           TOTAL EXPENSES         1,211,674         -         1,211,674           TOTAL CHANGE IN NET ASSETS         \$ 113,290         \$ 69,980         \$ 183,270           BEGINNING NET ASSETS         577,269         1,143,444         1,720,713					104 291	
EXPENSES         Program services:         Funding & agency relations       18,889         Organizational development       375,790         Community leadership & initiatives       488,455         Volunteer programs       57,552         Total program services:       940,686         General and administrative       147,140         Fundraising       123,848         Total support services       270,988         Total support services       270,988         Total support services       1,211,674         Total EXPENSES       1,211,674         Support Services       1,211,674         Total CHANGE IN NET ASSETS       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713						-
Program services:       18,889       18,889       18,889         Funding & agency relations       375,790       375,790         Organizational development       375,790       375,790         Community leadership & initiatives       488,455       488,455         Volunteer programs       57,552       57,552         Total program services       940,686       940,686         Support services:       940,686       940,686         General and administrative       147,140       147,140         Fundraising       123,848       123,848         Total support services       270,988       270,988         TOTAL EXPENSES       1,211,674       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	TOTAL SUPPORT AND REVENUE		1,324,964		69,980	1,394,944
Funding & agency relations       18,889       -       18,889         Organizational development       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455         Volunteer programs       57,552       -       57,552         Total program services       940,686       -       940,686         Support services:       -       147,140       -       147,140         Fundraising       123,848       -       123,848       -       123,848         Total support services       270,988       -       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	EXPENSES					
Organizational development       375,790       -       375,790         Community leadership & initiatives       488,455       -       488,455         Volunteer programs       57,552       -       57,552         Total program services       940,686       -       940,686         Support services:       940,686       -       940,686         General and administrative       147,140       -       147,140         Fundraising       123,848       -       123,848         Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Program services:					
Community leadership & initiatives       488,455       -       488,455         Volunteer programs       57,552       -       57,552         Total program services       940,686       -       940,686         Support services:       940,686       -       940,686         General and administrative       147,140       -       147,140         Fundraising       123,848       -       123,848         Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Funding & agency relations		18,889		-	18,889
Volunteer programs       57,552       -       57,552         Total program services       940,686       -       940,686         Support services:       147,140       -       147,140         Fundraising       123,848       -       123,848         Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Organizational development		375,790		-	375,790
Total program services       940,686       -       940,686         Support services:       147,140       -       147,140         General and administrative       147,140       -       147,140         Fundraising       123,848       -       123,848         Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Community leadership & initiatives		488,455		-	488,455
Support services:       147,140       -       147,140         General and administrative       123,848       -       123,848         Fundraising       123,848       -       123,848         Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Volunteer programs		57,552		-	57,552
General and administrative       147,140       -       147,140         Fundraising       123,848       -       123,848         Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Total program services		940,686		-	940,686
Fundraising       123,848       -       123,848         Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Support services:					
Total support services       270,988       -       270,988         TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	General and administrative		147,140		-	147,140
TOTAL EXPENSES       1,211,674       -       1,211,674         TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Fundraising		123,848		-	123,848
TOTAL CHANGE IN NET ASSETS       \$ 113,290       \$ 69,980       \$ 183,270         BEGINNING NET ASSETS       577,269       1,143,444       1,720,713	Total support services		270,988		-	 270,988
BEGINNING NET ASSETS         577,269         1,143,444         1,720,713	TOTAL EXPENSES		1,211,674		-	 1,211,674
	TOTAL CHANGE IN NET ASSETS	\$	113,290	\$	69,980	\$ 183,270
	BEGINNING NET ASSETS		577,269	_	1,143,444	 1,720,713
	ENDING NET ASSETS	\$	690,559	\$	1,213,424	\$

# **STATEMENT OF FUNCTIONAL EXPENSES - 2023**

# FOR THE YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR 2022)

	Ag	ding & ency ations	•	anizational elopment	Le	mmunity adership nitiatives	 olunteer ograms	Total Program Services
Salaries and wages	\$	12,907	\$	140	\$	192,974	\$ 28,071	\$ 234,092
Employee benefits		525		4		25,389	1,268	27,186
Payroll taxes		962		10		16,454	 2,212	 19,638
Subtotal - personnel		14,394		154		234,817	31,551	280,916
Community investment	;	303,063		374,698		120,085	3,000	800,846
Program supplies		-		-		71,131	124	71,255
Professional fees		611		20		44,710	4,464	49,805
Occupancy		2,225		76		23,352	9,031	34,684
Advertising and promotion		501		-		19,404	763	20,668
Travel		485		-		32,603	-	33,088
Information technology		370		13		5,224	4,163	9,770
Office expenses		270		9		6,933	1,472	8,684
Payments to affiliate		621		21		6,419	2,518	9,579
Conferences and training		-		-		7,513	-	7,513
Depreciation		286		10		2,987	1,159	4,442
Insurance		211		7		2,186	858	3,262
Bank fees		-		-		-	 -	 -
TOTAL EXPENSES	\$	323,037	\$	375,008	\$	577,364	\$ 59,103	\$ 1,334,512

	General and ninistrative	Fu	ndraising	Total Support xpenses	 Total 2023	 Total 2022
Salaries and wages	\$ 87,942	\$	72,832	\$ 160,774	\$ 394,866	\$ 381,454
Employee benefits	42,420		3,085	45,505	72,691	88,433
Payroll taxes	 4,090		5,544	 9,634	 29,272	 27,987
Subtotal - personnel	134,452		81,461	215,913	496,829	497,874
Community investment	-		-	-	800,846	434,501
Program supplies	-		-	-	71,255	76,120
Professional fees	3,930		3,790	7,720	57,525	42,684
Occupancy	9,352		10,836	20,188	54,872	53,235
Advertising and promotion	2,109		15,809	17,918	38,586	29,185
Travel	-		4	4	33,092	6,758
Information technology	1,553		8,895	10,448	20,218	19,199
Office expenses	2,835		4,987	7,822	16,506	12,438
Payments to affiliate	2,608		3,022	5,630	15,209	20,134
Conferences and training	-		-	-	7,513	4,805
Depreciation	1,265		1,391	2,656	7,098	6,771
Insurance	889		1,029	1,918	5,180	5,882
Bank fees	957		730	1,687	 1,687	 2,088
TOTAL EXPENSES	\$ 159,950	\$	131,954	\$ 291,904	\$ 1,626,416	\$ 1,211,674

# STATEMENT OF FUNCTIONAL EXPENSES - 2022

# FOR THE YEAR ENDED JUNE 30, 2022

	A	Funding & Agency Relations		Organizational		mmunity adership nitiatives	Volunteer Programs		Total Program Services
Salaries and wages	\$	10,338	\$	319	\$	200,809	\$	24,653	\$ 236,119
Employee benefits		334		10		24,859		811	26,014
Payroll taxes		747		23		16,413		1,793	 18,976
Subtotal - personnel		11,419		352		242,081		27,257	281,109
Community investment		-		374,698		56,803		3,000	434,501
Program supplies		-		-		75,823		297	76,120
Occupancy		2,252		325		20,629		11,382	34,588
Professional fees		539		73		34,175		2,646	37,433
Advertising and promotion		-		49		24,564		825	25,438
Payments to affiliate		852		123		7,802		4,305	13,082
Information technology		391		45		5,795		4,191	10,422
Office expenses		2,912		18		4,504		1,001	8,435
Depreciation		275		39		2,601		1,390	4,305
Travel		-		32		6,644		-	6,676
Insurance		249		36		2,279		1,258	3,822
Conferences and training		-		-		4,755		-	4,755
Bank fees		-						-	 
TOTAL EXPENSES	\$	18,889	\$	375,790	\$	488,455	\$	57,552	\$ 940,686

		General and Administrative Fundraising		and Support			Support		Total 2022
Salaries and wages	\$	64,923	\$	80,412	\$	145,335	\$	381,454	
Employee benefits		59,801		2,618		62,419		88,433	
Payroll taxes		3,181		5,830		9,011		27,987	
Subtotal - personnel		127,905		88,860		216,765		497,874	
Community investment		-		-		-		434,501	
Program supplies		-		-		-		76,120	
Occupancy		8,000		10,647		18,647		53,235	
Professional fees		2,553		2,698		5,251		42,684	
Advertising and promotion		85		3,662		3,747		29,185	
Payments to affiliate		3,026		4,026		7,052		20,134	
Information technology		1,468		7,309		8,777		19,199	
Office expenses		1,153		2,850		4,003		12,438	
Depreciation		1,166		1,300		2,466		6,771	
Travel		-		82		82		6,758	
Insurance		884		1,176		2,060		5,882	
Conferences and training		-		50		50		4,805	
Bank fees		900		1,188		2,088		2,088	
TOTAL EXPENSES	\$	147,140	\$	123,848	\$	270,988	\$	1,211,674	
		, ,	-	-,	-	-,	, ,	, ,	

# STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED JUNE 30, 2023 AND 2022

	 2023	 2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash received from grants	\$ 795,149	\$ 719,790
Cash received from contributions	710,912	813,655
Interest and dividends received	44,973	39,657
Other miscellaneous receipts	20,692	17,004
Cash paid for personnel	(491,123)	(496,909)
Cash paid for goods and services	 (1,101,826)	 (919,728)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	 (21,223)	 173,469
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sales of investments	531,149	353,571
Purchases of investments	(588,269)	(562,579)
Purchases of fixed assets	 6,915	 -
NET CASH USED BY INVESTING ACTIVITIES	 (50,205)	 (209,008)
CASH FLOWS FROM FINANCING ACTIVITIES		
Endowment gifts received	32,550	4,800
Annuity paid	 (774)	 (730)
NET CASH PROVIDED BY FINANCING ACTIVITIES	 31,776	 4,070
DECREASE IN CASH	(39,652)	(31,469)
BEGINNING CASH	 263,644	 295,113
ENDING CASH	\$ 223,992	\$ 263,644
REPORTED ON THE STATEMENTS OF FINANCIAL POSITION AS:		
Cash - operating	\$ 185,792	\$ 238,002
Cash - fiscal agent funds	 38,200	 25,642
	\$ 223,992	\$ 263,644

# NOTES TO FINANCIAL STATEMENTS

# JUNE 30, 2023 AND 2022

# 1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

# **Operations**

United Way of Addison County, Inc. (UWAC or the Organization) is a nonprofit organization serving Addison County. The Organization's support comes from local individuals and businesses with additional support from noncampaign grants and contributions. The Organization fulfills its mission "to be a leader and catalyst, mobilizing and supporting the caring power of individuals and organizations to improve lives and strengthen the community" through the following programs: Funding & Agency Relations, Organizational Development Assistance, Community Leadership & Initiatives, and Volunteer programs. The Organization focuses its efforts around three community impact areas: health, education and financial stability. In addition to granting funds directly to local health and human service organizations, the Organization also facilitates collaborative efforts and manages specific initiatives. Examples of Community Initiatives related to these impact areas include:

#### <u>Health</u>

Distribution of *Familywize* discount prescription cards which can help individuals and families save 30% or more on prescription costs.

Building on past facilitation of the 5-Town Drug and Safety Alliance, and years of collaboration with the Vermont Department of Health under the Regional Prevention Partnership Grant, the Organization is now engaging in additional substance and alcohol abuse prevention initiatives in cooperation with the Substance Abuse and Mental Health Services Administration (SAMHSA) and the Centers for Disease Control (CDC). In fiscal year 2023, the Organization received the fourth year funding for two, five-year federal awards under the Partners for Success (PFS) and Drug Free Communities (DFC) grants. These conditions will continue to bring together other nonprofits, businesses, individuals, medical providers, faith communities, and local law enforcement to inspire and implement innovative approaches to substance abuse prevention.

# Education

Partnering with Addison County Readers to help facilitate early childhood literacy by the distribution of books to Addison County households with young children.

#### Financial Stability

Working with local employers to provide workplace financial literacy programs to low and moderate wage earners at the workplace to learn about and encourage budgeting skills, financial goal setting, increased savings, proper use of credit, and improving credit scores.

Partnering with United Way Worldwide to promote an online self-preparation option named *MyFreeTaxes* in an effort to provide a free tax filing option to Addison County residents, to build awareness and improve utilization of the Earned Income Tax Credit by working families, and to empower low and moderate income earners to learn how to prepare their own returns.

# NOTES TO FINANCIAL STATEMENTS

# JUNE 30, 2023 AND 2022

# 1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Basis of accounting

The financial statements of the United Way of Addison County, Inc. have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

#### Income taxes

United Way of Addison County, Inc. is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code, and is exempt from federal income taxes on income related to its exempt purpose as a public charity pursuant to Section 501(a) of the Code. The Organization believes that it has appropriate support for any tax positions taken and, as such, does not have any uncertain tax positions that are material to the financial statements.

#### Financial statement presentation

United Way of Addison County, Inc. reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions are reclassified to net assets without donor restrictions, and reported in the Statements of Activities as net assets released from restrictions.

# Leases and adoption of new accounting standard

Effective July 1, 2022, the Organization adopted the provisions of Accounting Standards Update (ASU) No. 2016-02, Leases (Topic 842), which replaces the prior guidance for leases found in FASB ASC 840. ASU 2016-02 requires lessees with operating leases to recognize a right-of-use asset and related lease liability for leases with terms of 12 months or more. The Organization chose the Transition Alternative method of adoption which does not require the standard to be applied retroactively to each prior reporting period presented. The restatement had no effect on the change in net assets for 2023 or 2022.

The Organization is a lessee in a noncancelable operating lease. If the contract provides the Organization the right to substantially all the economic benefits and the right to direct the use of the identified asset, it is considered to be a or contain a lease. Right-of-use (ROU) assets and lease liabilities are recognized at the lease commencement date based on the present value of the future lease payments over the expected lease term. ROU assets are also adjusted for any lease prepayments made, lease incentives received, and initial direct costs incurred.

Lease liabilities are initially and subsequently recognized based on the present value of their future lease payments. Variable payments are included in the future lease payments when those variable payments depend on an index or a rate. Increases (decreases) to variable lease payments due to subsequent changes in an index or rate are recorded as variable lease expense (income) in the future period in which they are incurred.

# NOTES TO FINANCIAL STATEMENTS

# JUNE 30, 2023 AND 2022

# 1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Leases and adoption of new accounting standard (continued)

ROU assets for operating leases are subsequently measured throughout the lease term at the amount of the remeasured lease liability (i.e., present value of the remaining lease payments), plus unamortized initial direct costs, plus (minus) any prepaid (accrued) lease payments, less the unamortized balance of lease incentives received, and any impairment recognized.

ROU assets for finance leases are amortized on a straight-line basis over the lease term. For operating leases with lease payments that fluctuate over the lease term, the total lease costs are recognized on a straight-line basis over the lease term.

The Organization has elected the short-term lease exemption for equipment leases with a term of 12 months or less for both existing and ongoing operating leases to not recognize the asset and liability for these leases. Lease payments for short-term leases are recognized on a straight-line basis.

The Organization has elected to use the practical expedient to not separate lease and non-lease components for all leases. The Organization has elected to use the risk-free-rate to determine the discount rate for all leases.

The Organization has established a capitalization threshold of \$20,000 for lease accounting.

The Organization has elected the option to separate right-of-use assets and liabilities for operating leases from right-of-use assets and lease liabilities for financing leases on the Statements of Financial Position.

#### Cash and cash equivalents

For purposes of the Statements of Cash Flows, the Organization considers all highly-liquid investments with an initial maturity of three months or less to be cash equivalents. Amounts on deposit in excess of the FDIC limit (\$250,000) were \$0 as of June 30, 2023 and 2022.

# Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Campaign pledges receivable

The Organization uses the allowance method to determine net pledges receivable. The allowance amount for pledges receivable is based on prior years' experience, management's analysis of specific promises to give and currently known economic conditions. The uncollectible rate is applied to the total campaign goal. The campaign and the related allowance for uncollectible pledges are closed two years after the close of the campaign, regardless of collection date.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Pledges receivable - other

Pledges receivable - other are stated at the amount management expects to collect from outstanding balances, less a discount to present value.

#### Grants receivable

Grants receivable represent amounts due from the grantor in less than one year. No allowance is deemed necessary.

#### Accounts receivable

Accounts receivable is comprised of amounts receivable from a fiscal agency. Receivables are stated at the amount management expects to collect from outstanding balances. Management has deemed these amounts to be fully collectible.

#### Investments and fair value measurements

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at fair value in the Statements of Financial Position, and changes in fair value are reported as investment return in the Statements of Activities. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Fair value is defined as the price that would be received to sell an asset in the principal, or most advantageous, market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on assumptions market participants would use when pricing an asset. Accounting principles in the United States of America establish a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). The three levels of the fair value hierarchy are described below:

Level 1 - inputs are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 - inputs include quoted prices for similar assets or liabilities in active markets; identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; or inputs that are derived principally from or corroborated by observable market data by correlation or by other means.

Level 3 - inputs are unobservable and significant to the fair value measurement.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Reclassifications

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements. As shown in Note 7, the change in beneficial interest has been removed from the endowment fund to conform with generally accepted accounting standards.

#### Property and equipment

Property and equipment is stated at cost. The Organization capitalizes any item with an original value of \$1,000 or more and with a useful life greater than one year. Donations of property and equipment are recorded as support at their estimated market value. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire property and equipment, are reported as support with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports the expiration of donor restrictions when donated assets are placed into service as instructed by the donor, and reclassifies net assets with restrictions to net assets without donor restrictions at that time. Depreciation is computed using the straight-line method over the estimated useful lives.

#### Advertising and promotion

The Organization uses advertising to promote its programs among the audiences it serves. Costs of advertising are expensed as incurred. Amounts included in advertising included donated media of \$6,426 and \$8,315 for the years ended June 30, 2023 and 2022, respectively. Other advertising consisted of promotional supplies, food, catering, printing, and publications.

#### Contributed nonfinancial assets and adoption of new accounting standard

Effective July 1, 2022, the Organization adopted the provisions of Accounting Standards Update (ASU) No. 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets* (Topic 958), which improves transparency of contributed nonfinancial assets for not-for-profit entities through enhancements to presentation and disclosure. The effects of the new standard have been applied retroactively to each prior reporting period presented. The restatement had no effect on the net assets as of July 1, 2021.

# Contributed services

The Organization receives various types of in-kind support including professional services and unskilled labor. Contributed professional services are recognized at fair value if the services rendered (a) create or enhance long-lived assets or (b) require specialized skills, and would typically need to be purchased if not provided by donation. Donated services that met this criteria were \$6,426 and \$10,940 for the years ended June 30, 2023 and 2022, respectively. Fair value of the donated services was determined by market price for those services.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 1) SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Revenue recognition

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with the specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue in the Statements of Financial Position.

#### Functional expenses

The costs of providing various programs and activities have been summarized on a functional basis in the Statements of Activities. The Statements of Functional Expenses present expenses by function and natural classification. Expenses directly attributable to a specific functional area are reported as expenses of those functional areas, while indirect costs that benefit multiple functional areas have been allocated among the various functional areas. Indirect salaries have been allocated to the various programs based on estimated time spent by each person. Other indirect costs are allocated based on the payroll allocation percentages.

# 2) LIQUIDITY

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Organization has various sources of liquidity at its disposal, including cash and cash equivalents, receivables and marketable debt and equity securities.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, United Way of Addison County, Inc. considers all expenditures related to its ongoing activities of community investment and community impact and volunteer mobilization, as well as the conduct of services undertaken to support those activities to be general expenditures.

In addition to financial assets available to meet general expenditures over the next 12 months, the Organization operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 2) LIQUIDITY (continued)

As of June 30, the following tables show the total financial assets held by United Way of Addison County, Inc., and the amounts of those financial assets that could readily be made available within one year of the Statements of Financial Position dates to meet general expenditures:

	2023	2022
Financial assets at year-end:		
Cash - operating	\$ 185,792	\$ 238,002
Cash - fiscal agent funds	38,200	25,642
Campaign pledges receivable, net of allowance	66,704	-
Pledges receivable - other, net of discount	107,742	57,449
Grants receivable	92,321	35,939
Accounts receivable	191	224
Investments	1,563,137	1,450,344
Beneficial interest in assets held by others	174,933	169,570
Beneficial interest - fiscal agent funds	53,350	49,094
Total financial assets at year-end:	2,282,370	2,026,264
Less amounts not available to meet general expenditures:		
Fiscal agent funds	(91,551)	(74,736)
Net assets with donor restrictions	(1,361,111)	(1,213,424)
Board-designated net assets	(1,111,817)	(855,829)
Financial assets available to meet general expenditures		
over the next 12 months	\$ (282,109)	\$ (117,725)

# 3) CAMPAIGN PLEDGES RECEIVABLE

Campaign pledges receivable consisted of the following unconditional promises to give at June 30:

	 2023	 2022
Current campaign	\$ 81,870	\$ 84,655
Prior campaigns	6,742	7,395
	 88,612	 92,050
Less allowance for uncollectible pledges	 (21,908)	 (34,601)
	\$ 66,704	\$ 57,449

All campaign promises to give are due in less than one year.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 4) PLEDGES RECEIVABLE - OTHER

Pledges receivable - other are comprised of a multi-year pledge for the Youth Scholarship Fund.

Pledges receivable consisted of the following at June 30:

	2	2022		
Receivable in less than one year	\$	30,000	\$	-
Receivable in more than five years		170,000		-
		200,000		-
Less discount to present value	(	(62,000)		-
	<u>\$</u>	138,000	\$	

Pledges receivable - other have been discounted at 4%. Management believes the amount is fully collectible and no allowance is considered necessary.

# 5) BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS

The Vermont Community Foundation (VCF) holds funds for the benefit of the Organization with fair values totaling \$174,933 and \$169,570 at June 30, 2023 and 2022, respectively. The Organization received distributions of \$9,225 and \$9,286 from VCF for the years ended June 30, 2023 and 2022, respectively.

VCF also holds funds for the benefit of Addison County Readers with fair values totaling \$53,350 and \$49,094 at June 30, 2023 and 2022, respectively. The Organization maintains this asset as fiscal agent for Addison County Readers.

The Board of Directors of Vermont Community Foundation shall have the power to modify any restriction or condition on the distribution of funds for any specified charitable purpose or to a specified organization if, in the sole judgment of the Board, such restriction or condition becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community served.

# NOTES TO FINANCIAL STATEMENTS

# JUNE 30, 2023 AND 2022

#### 6) INVESTMENTS

The Organization's investments include both funds with donor restrictions and without donor restrictions. All investments have readily determinable fair values, and are carried at fair value as determined by reference to quoted market prices and other relevant information generated by market transactions (Level 1 inputs).

An analysis of UWAC's investments is as follows:

	Cost	Fair Cost Value	
<u>June 30, 2023</u>			<u> </u>
Cash and equivalents Equity securities	\$ 196,725 688,543	\$    196,725 839,185	\$- 150,642
Fixed income	402,444	375,354	(27,090)
Alternative investments	157,218	151,873	(5,345)
	\$ 1,444,930	\$ 1,563,137	\$ 118,207
<u>June 30, 2022</u>			
Cash and equivalents Equity securities Fixed income	\$ 349,385 594,366 348,926	\$ 349,385 691,733 326,479	\$- 97,367 (22,447) (2,687)
Alternative investments	85,434 \$ 1,378,111	82,747 \$ 1,450,344	(2,687) \$ 72,233

Investment return was as follows for the years ended June 30:

		2022		
Interest and dividends	\$	44,972	\$	39,656
Realized gain		28,335		59,442
Change in unrealized gain (loss)		45,974		(204,730)
Investment fees		(9,775)		(10,757)
	\$	109,506	\$	(116,389)

# NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2023 AND 2022

# 7) ENDOWMENT FUNDS

#### FASB staff position

In August 2008, the Financial Accounting Standards Board issued FASB Staff Position "Endowments of Not-for-Profit Organizations Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds." The Staff Position provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). The Staff Position also requires additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds), whether or not the organization is subject to UPMIFA.

#### Interpretation of relevant law

The State of Vermont enacted UPMIFA effective May 5, 2009, the provisions of which apply to endowment funds existing or established after that date. The Organization adopted the FASB Staff Position for the year ended June 30, 2009. The Board of Directors determined that the Organization's net assets with donor restrictions meet the definition of endowment funds under UPMIFA.

The Board of Directors of the Organization has interpreted State of Vermont law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions in perpetuity (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment. There are no explicit donor stipulations that govern the Organization's permanently restricted endowment funds. The Organization considers the duration and preservation of the fund, general economic conditions, the possible effect of inflation or deflation, the expected total return of the fund, the availability of other resources, and the general investment policies of the Organization when establishing the investment allocation of the fund.

#### Return objectives and risk parameters

The Organization adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period, as well as Board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce sufficient earnings to meet the Organization's current and future operational needs.

# Strategies employed for achieving objectives

To satisfy its long-term rate of return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 7) ENDOWMENT FUNDS (continued)

#### Spending policy and how the investment objectives relate to spending policy

The spending policy for endowment funds is based on striking the balance between protection of donor designations, growth and meeting a portion of annual operating, program and capital needs of the Organization. An annual distribution is made based on a range of 3 - 6% of a trailing twelve-quarter average of the year-end balances.

#### Funds with deficiencies

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Organization complies with UPMIFA and has interpreted UPMIFA to permit spending from underwater endowment funds in accordance with prudent measures required under the law. There were no such deficiencies as of June 30, 2023 or 2022.

The fair values of the Organization's endowment net assets were as follows at:

			N	With Donor Restrictions				
	Without Donor Restrictions		Un- appropriated Earnings		To be Held in Perpetuity			Total
June 30, 2023 Board-designated endowment funds Donor-restricted endowment funds	\$	595,767 -	\$	- 85,834	\$	- 407,716	\$	595,767 493,550
	\$	595,767	\$	85,834	\$	407,716	\$	1,089,317
<u>June 30, 2022</u> - as restated Board-designated endowment funds Donor-restricted endowment funds	\$	527,046 -	\$	- 73,526	\$	- 267,424	\$	527,046 340,950
	\$	527,046	\$	73,526	\$	267,424	\$	867,996

# NOTES TO FINANCIAL STATEMENTS

# JUNE 30, 2023 AND 2022

# 7) ENDOWMENT FUNDS (continued)

Changes in endowment net assets were as follows for the years ended June 30, 2023 and 2022:

	With Donor Restrictions						
	Without Donor Restrictions		Un- appropriated Earnings				 Total
Balance - July 1, 2021							
as orignally reported	\$	587,605	\$	99,479	\$	468,170	\$ 1,155,254
Beneficial interest in assets held by others		-		-		(205,546)	 (205,546)
Balance - July 1, 2021 as restated		587,605		99,479		262,624	949,708
Additional contributions		-		-		4,800	4,800
Investment loss		(60,559)		(25,953)		-	(86,512)
Appropriated for operations		-				-	 -
Balance - June 30, 2022	\$	527,046	\$	73,526	\$	267,424	\$ 867,996

	With Donor Restrictions							
	Without Donor				To be Held in			
	Restri	ctions	<u> </u>	arnings	<u>P</u>	erpetuity		Total
Balance - July 1, 2022 Additional contributions	\$ 52	27,046 -	\$	73,526 -	\$	267,424 140,292	\$	867,996 140,292
Investment income Appropriated for operations	6	8,721 -		22,262 (9,954)		-		90,983 (9,954)
Balance - June 30, 2023	\$ 59	95,767	\$	85,834	\$	407,716	\$	1,089,317

The change in endowment funds for July 1, 2021 have been restated to remove the beneficial interest in assets held by others from the endowment. The restatement had no effect on the change in net assets for the years ended June 30, 2023 or 2022.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 8) RIGHT-OF-USE ASSET AND LEASE LIABILITY

United Way of Addison County, Inc. is a lessee in a long-term operating lease as follows:

In April 2020, the Organization entered into a five-year lease agreement for office space, commencing on April 1, 2020. The agreement requires monthly payments of \$4,139 for all five years. At the end of the lease term, the Organization has the option to renew for an additional five years, with rental expense increased by the cumulative Consumer Price Index increase over the entire initial term. The Organization is reasonably certain to exercise that renewal option. Rent expenses were \$49,662 for the years ended June 30, 2023 and 2022.

Right-of-use asset for the operating lease consisted of the following as of June 30:

		 2022	
Cost Less accumulated amortization	\$	344,325 (43,612)	\$ -
	\$	300,713	\$ -

Future minimum operating lease commitments are as follows for the years ending June 30:

2024	\$ 50,000
2025	50,000
2026	50,000
2027	50,000
2028	50,000
Thereafter	137,000
	 387,000
Less discount to net present value	(86,287)
	300,713
Less current portion of lease liability	 (38,000)
	\$ 262,713

The lease liability has been discounted using a discount rate of 2.90%.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 9) FISCAL AGENT FUNDS

The Organization is acting as a fiscal agent for certain local projects. Balances consisted of the following at June 30:

	 2023		
Addison County Readers Addison County Foster Fund	\$ 85,832 2,527	\$	72,184 2,552
	\$ 88,359	\$	74,736

Addison County Readers - an early literacy program that makes age-appropriate books available to all children in Addison County aged 0 - 5 through the Dolly Parton Imagination Library program.

Addison County Foster Fund - a fund for summer camp and extracurricular activities for children and youth in the foster care system.

In fiscal year 2017, Addison County Readers moved some of their funds to a beneficial interest account with the Vermont Community Foundation.

#### 10) REVENUE FROM CONTRACTS WITH CUSTOMERS

Revenues from contracts with customers are immaterial to the financial statements. United Way of Addison County, Inc. did not have any contract assets or liabilities as of the beginning or end of fiscal years 2023 or 2022.

# 11) SPLIT-INTEREST AGREEMENT

In 2003, United Way of Addison County, Inc. received a donation to establish a charitable gift annuity. Under the terms of the agreement, the beneficiary is to receive quarterly annuity payments of \$222 throughout the beneficiary's life.

#### 12) CHILD CARE CONSORTIUM

United Way of Addison County, Inc. entered into a Memorandum of Understanding (MOU) on June 22, 2000 between Middlebury College and the Child Care Consortium (Bristol Family Center, Inc., Otter Creek Child Center, Inc. and Mary Johnson Children's Center), wherein the Organization will receive annual grants from Middlebury College, and distribute the funds in equal quarterly installments to the MOU Project Operator. For the period September 1, 2022 through August 31, 2023, the grant amount and distribution was \$374,698. For the period September 1, 2021 through August 31, 2022, the grant amount and distribution was \$374,698.

# NOTES TO FINANCIAL STATEMENTS

#### JUNE 30, 2023 AND 2022

# 13) NET ASSETS

United Way of Addison County, Inc.'s net assets consisted of the following at June 30:

	2023	2022
Net assets without donor restrictions:		
Board-designated:		
Endowment fund	\$ 595,767	\$ 527,046
Special Operations fund	449,901	265,824
Building reserve	44,628	41,255
Net investment in property and equipment	21,521	21,704
Subtotal - board-designated	1,111,817	855,829
Undesignated	(347,970)	(165,270)
	\$ 763,847	\$ 690,559
Net assets with donor restrictions:		
Restricted to time or purpose:		
Current year campaign	\$ 639,342	\$ 624,266
Housing Solutions	44,623	69,975
Funder's Collaborative	901	901
Charitable gift annuity	7,762	7,762
Unappropriated endowment earnings	85,834	73,526
Subtotal - restricted to time or purpose	778,462	776,430
Restricted in perpetuity:		
Donor-restricted endowment	407,716	267,424
Beneficial interest in assets held by others	174,933	169,570
Subtotal - restricted in perpetuity	582,649	436,994
	\$ 1,361,111	\$ 1,213,424

#### 14) EMPLOYEE BENEFIT PLAN

United Way of Addison County, Inc. sponsors a SIMPLE retirement plan under which the Organization matches each eligible employee's contributions up to 3% of the employee's salary. Total employer contributions were \$11,341 and \$11,436 for the years ended June 30, 2023 and 2022, respectively.

#### **15) SUBSEQUENT EVENTS**

United Way of Addison County, Inc. has evaluated events and transactions for potential recognition or disclosure through April 9, 2024, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

# SCHEDULE OF FISCAL AGENT ACTIVITY

# FOR THE YEAR ENDED JUNE 30, 2023 (WITH COMPARATIVE TOTALS FOR 2022)

	Addison County Readers		Addison County Foster Fund		Total 2023		Total 2022
SUPPORT AND REVENUE Contributions Events Grants In-kind donations Miscellaneous income Investment gain (loss)	1 25 1	912 733 600 500 - 257	\$ 2,548 - - - 10 -	·	12,460 1,733 25,600 1,500 10 4,257	\$	11,625 2,303 22,099 1,500 - (7,847)
TOTAL SUPPORT AND REVENUE	43	002	2,558	3	45,560		29,680
EXPENSES Program supplies Community investment Professional fees Web subscription services Office expenses Advertising Bank charges	2	596 - 000 25 826 375 24	115 2,273 197 - - - -	3	24,711 2,273 2,191 25 826 375 28		27,078 2,717 2,224 337 212 - 60
TOTAL EXPENSES	27	.846	2,583	3	30,429		32,628
NET INCOME (LOSS)	\$ 15	156	\$ (25	5 <u>)</u> \$	15,131	\$	(2,948)